

*CONTACT: Karen Rogan  
Allied Security  
610-239-1100  
Larry Rubin  
Rubin Public Relations  
610-668-6801*

FOR IMMEDIATE RELEASE:

**ALLIED SECURITY TAKES BOLD STEP IN SECURITY INDUSTRY  
WITH BEHAVIORAL ASSESSMENTS FOR MANAGEMENT POSTS**

KING OF PRUSSIA, PA, April 14, 2004 – Allied Security, the nation’s largest independently owned contract security services company, has enhanced its leadership position in the security industry by initiating a human capital management program for hiring prospective new management personnel.

The program, operated in conjunction with Thomas International, a company that provides human resource systems to companies in 50 countries, will allow Allied Security to measure the potential of future management personnel against an existing performance benchmark to align people and jobs to maximize customer service commitments.

“I am very excited about this new alliance with Thomas International,” said William C. Whitmore, President and CEO of Allied Security. “The employee selection system they have designed for us will result in superior management talent to help us attain better levels of service, higher levels of quality and accuracy, and a total commitment to customer-centric relationships.”

Merle Ballaigues, President of Thomas International’s North American Headquarters, Mississauga, Ontario, Canada, said it is very rare for a security firm to invest in this type of an employee selection process.

“This is not a typical route for industries such as security,” she said. “Many companies see this investment as a cost, rather than as an investment into their business. Human capital is going to be the competitive advantage for businesses in the next decade. I commend Allied Security on their forward thinking.”

Allied Security’s recruiters and trainers have been trained in the new process and are implementing the talent acquisition guidelines in their selection process for account managers, district managers, business development managers, vice presidents of business development, and vice president/general managers.

Allied Security, the largest independently owned contract security services company in the United States, has more than 23,000 employees and annual revenues of over \$650 million. Allied Security has more than 65 offices serving 2,500 plus accounts in over 250 cities from coast to coast. The company, based in King of Prussia, PA, provides security services to regional shopping malls, premier office buildings, hospitals, financial institutions, corporate complexes, universities and other commercial facilities.

###