

## GRAPHS & SCORES

### Features

Provides the three PPA graphs, which are the result of scoring the individual's responses to the Personal Profile Analysis Questionnaire. Each graph is significant on its own and in conjunction with the other graphs:

Self image: Natural behavioral style at work in terms of DISC

Work Mask: Current modification of self image to be successful at work. This is a positive reflection based on current work demands.

Pressure Profile: Modification of self image in reaction to a crisis. This is a raw, instinctual reflection to a crisis and DISC behavior may show significant shifts

### Uses

The graphs and scores are the foundation for all the PPA reports. They can be used by the trained Thomas Analyst as a "quick read" of the individual's behavioral style and also as a vehicle to provide a one-on-one debrief to the individual.

The three graphs provide a fluid "picture" of the individual's work behavioral style, which is valuable for discussion and diagnosis, rather than one static view.

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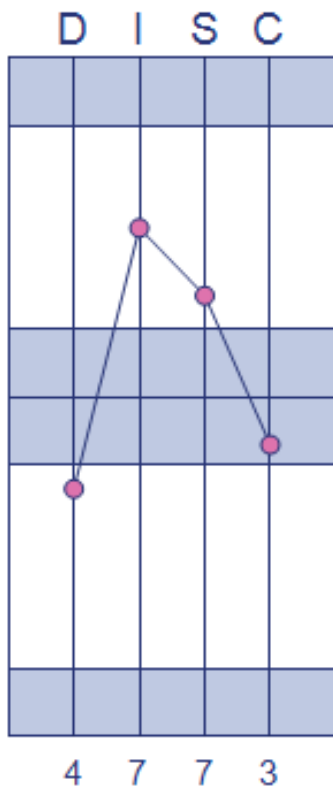
Tom Sample

4/4/2007

Private & Confidential

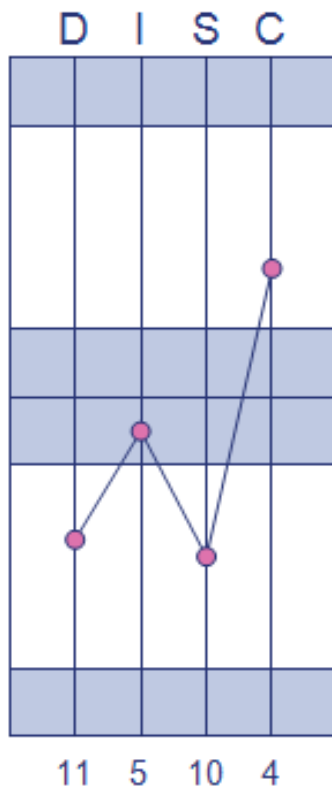
I

Work Mask



II

Behavior Under Pressure



III

Self Image

